



WHEN YOU

MEAN

BUSINESS...

REMEMBER

A MEMBER

To Whom It May Concern

This is to attest that Dr. Said Cherkaoui is an active member of our International Business Committee (IBDC) on Africa and the Middle East.

Dr. Cherkaoui's vast knowledge of the business and the political climate of these regions have proved to be of high value to the success of the IBDC's activities. Dr. Cherkaoui has been directly involved in facilitating contacts between foreign trade delegations and the business community of the Bay Area. In this regards, Dr. Cherkaoui helped to design the program and to coordinate the meetings between trade delegates from Africa and representatives from the Bay Area's businesses.

Dr. Cherkaoui is also contributing to the San Francisco Chamber of Commerce's activities with Latin America and Southeast Asia. Here too, Dr. Cherkaoui's experience and his commitment to the promotion of international trade and business are greatly appreciated.

Recently, we have asked Dr. Cherkaoui to take upon himself the responsibility of Co-Chair of the IBDC/Africa and Middle East. In this new capacity, Dr. Cherkaoui will represent the IBDC/Africa and Middle East in its contacts with other organizations, nationally and internationally.

We have no doubt that Dr. Cherkaoui will be highly successful in this new capacity and that the business community of the San Francisco Bay Area will benefit from this.

IBDC/Africa and Middle East
Laurent S. Roffe, Chairperson

AGREEMENT OF COOPERATION

THE SAN FRANCISCO CHAMBER OF COMMERCE AND THE EGYPTIAN FEDERATION OF CHAMBERS OF COMMERCE

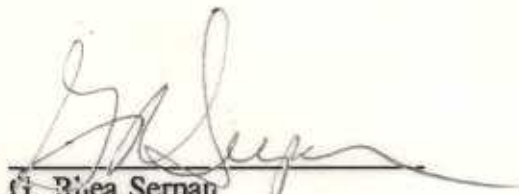
In recognition of the global need for exchange of information and the promotion of trade and investment, the Chambers of Commerce of San Francisco and the Egyptian Federation agree to assist each other, to the extent of their capabilities, in the following areas:


- I. The exchange of information and publications pertaining to commercial practices, legislation, appropriate industry information, trade fairs and exhibitions
- II. Assistance to chamber members looking to conduct business in either region
- III. General cooperation with individual projects on a case-by-case basis

The intent of the above agreement is to further promote the development of understanding and cooperation between the business communities of the San Francisco Bay Area and Egypt.

This cooperation agreement will be consummated with the signatures of both the president of the San Francisco Chamber of Commerce and the Deputy Chairman of the Egyptian Federation of Chambers of Commerce and may be ended with the written notice of intent to do so provided to the other partner.

Done and signed in San Francisco on December 7, 1994 in two original texts, both of equal authenticity.


G. Rhea Serpan
President and CEO
The San Francisco
Chamber of Commerce


Khaled A. Ismail
Deputy Chairman
The Egyptian Federation of
Chambers of Commerce

**SYMPOSIUM ON
BUSINESS OPPORTUNITIES
IN EGYPT
FOR BAY AREA COMPANIES**

GOLDEN GATE UNIVERSITY

SCHOOL OF TECHNOLOGY
& INDUSTRY

**CO-SPONSORED
BY**



**SAN FRANCISCO
CHAMBER OF COMMERCE IBDC
Africa & the Middle East**

**OPPORTUNITIES FOR BUSINESS DEVELOPMENT
IN EGYPT
WILL BE PRESENTED BY:**

**Wafaa Abdel Maabood,
Chairwoman of the Executive Authority for Export Development, Cairo.**

**Mahmoud El Araby,
Chairman of the Federation of Egyptian Chambers of Commerce, Cairo.**

**Mostafa El Naggar,
Chairman of the Alexandria Chamber of Commerce, Alexandria.**

DISCUSSIONS WILL BE MODERATED BY:

**Said Cherkaoui, Co-Chair
IBDC on Africa and the Middle East, San Francisco Chamber of Commerce.
Adjunct Professor, Golden Gate University, San Francisco
International Consultant, Global Strategies Development, Oakland.**

**Place: Room 430, 4th Floor, Golden Gate University
536 Mission Street, San Francisco.**

Date: Tuesday, December 6, 1994

Time: 3:00 p.m. to 5:30 p.m.

Refreshments: Will be served.

Attendance: Open to the Public and University Faculty, Staff and Students

For more information, contact:

Nabil Rageh at 415 / 442-7038 or Said Cherkaoui at 510 / 893-4117



INTERNATIONAL
DIPLOMACY COUNCIL

formerly International Visitors Center

August 8, 1995

Said Cherkaoui
International Consultant
Global Strategies Development
P.O. Box 19271
San Francisco, CA 94119

Dear Cherkaoui:

Thank you for your time spent with the Young African Leaders delegation. Their meeting at the Chamber was one of the highlights of their trip to San Francisco. Your insights concerning trade and investment opportunities in California were particularly useful.

As you know, the International Diplomacy Council's purpose is to encourage communication, understanding and respect between visitors from other nations and people of the Bay Area. By sharing your time and thoughts with visitors, you contribute to this purpose. What may seem only short interaction no doubt has far reaching effects throughout the world.

Your effort is deeply appreciated by the IDC and by all who desire increased understanding between nations. We thank you warmly for your contribution.

Sincerely,



Donnalyn Thomas
Program Officer